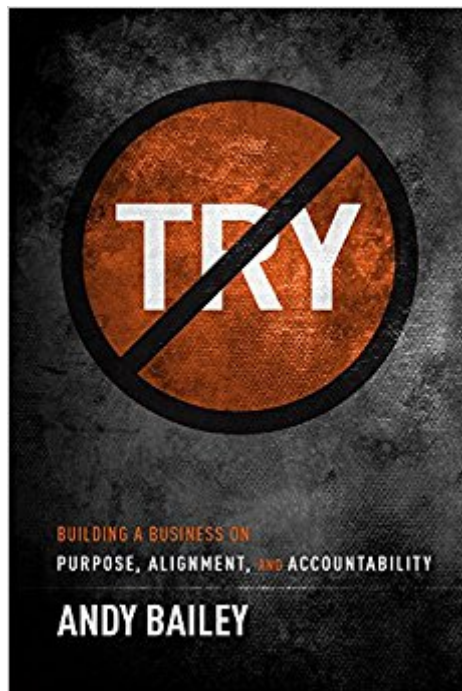




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# No Try Only Do: Building A Business On Purpose, Alignment, And Accountability



## Synopsis

Business is hard – but it doesn't have to be. You have realized that your business needs change – that's the first step. Andy Bailey knows entrepreneurs. Now the Founder of Petra Coach, Andy started his career as an entrepreneur himself, founding NationLink Wireless while still in college and growing it into an Inc. 500 corporation. After burning the candle at both ends for years, however, Andy realized that he was working "for" his job, not "on" his business. He began searching for ways to achieve his ultimate entrepreneurial dream and began implementing a specific methodology, based on the Rockefeller Habits. After years of strategic plans, systematized procedures and goal-setting, Andy successfully sold and exited NationLink in 2011. With the next chapter on the horizon, he realized that all of the lessons he learned and the business habits he had adopted to further his own career could be taught to organizations, entrepreneurs and business leaders to improve accountability, camaraderie, culture and results. Fast forward to the present day, and Andy now has logged more than 10,000 hours coaching CEOs, executives and leaders across the globe on these principles. No Try, Only Do is about how to avoid "the weak option," why entrepreneurs often fall back on it, and the lessons Andy learned via his own bloody experiences over the years. If you're a business owner or entrepreneur, there's no room for "try" in your vocabulary.

## Book Information

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## Customer Reviews

ANDY BAILEY is a serial entrepreneur who spends the majority of his time coaching other

entrepreneurs, business owners, leaders and teams to grow dynamic businesses that focus on: people, strategy, execution and cash. When he's not coaching, Andy is relaying his business and leadership experiences to readers of his recurring Forbes, Huffington Post, SmallBizDaily and AllBusiness columns and to audience members at professional events and conferences. He is Founder and Head Coach at Petra Coach, an entrepreneurial coaching firm. Based on his years of entrepreneurship (he started his first company in college and achieved Inc. 500 status as one of the fastest growing businesses in America) and facilitating company-planning sessions around the globe, Andy can cut through organizational BS faster than a hot knife through warm butter. Andy's tough love, no-BS approach combined with his real-world business experience is sure to inspire you to identify, set and reach their wildest professional and personal ambitions.

I just finished reading this book, and as an entrepreneur, I absolutely loved it. Great story of how the author struggled early in his career as an entrepreneur, then learned several key ideas that helped him become one of America's leading business coaches. He also talks about the specific ideas, tools and techniques he and his team teach to other business owners to help them grow a highly successful organization. Many of the core ideas of the book are based on the work of Vern Harnish and his team at Gazelles, also world-class. If you're interested in understanding the process that top entrepreneurs use to run their businesses efficiently, effectively and successfully, this is a superb book that you will enjoy a great deal.

Andy puts no-nonsense, direct, hard hitting language into his book where he shares his journey, but more importantly shares the trials and tribulations of running a company. Andy weaves in numerous personal stories of travesty and heartbreak to teach you lessons you don't need to experience. After all of that he includes case studies about what different companies implemented and did. In sum, a treasure trove of practical advice you can immediately implement in your business today!

Andy did a great job with this one. It was an excellent read. Loved the packaging

Love the book, the layout, the feel, look etc. I appreciate the quality of the content and ease of reading and love the 'take aways' at the end of each chapter. A great book to add to your reading if you wish to grow!

Terrific inspirational stories of how real life companies made the shift to being alignment and in

sync. The practical stories of the success implementations of the Rockefeller habits was especially useful.

Had the privilege of being able to work with Andy Bailey personally, and I can tell you if you are not inspired by what he has to say go to the doctor cause you might be dead!!

Andy is a master at helping entrepreneurs focus on what's important and achieve their dreams. "No Try" gets to the heart of what often makes a business stumble when the leadership lacks alignment and accountability. This book is a must-read for any business leader working to build a strong team and a lasting company.

Loved reading this book. Andy Bailey is Confidence. And "No Try, Only Do" exemplifies the difference confidence in yourself and others makes in your work, your life, and your outlook. Absorb this book, absorb this attitude, and become part of Andy's No Try Nation.

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